



EVENTS - NEWS

VJETJET CEO NGUYEN THI PHUONG THAO: "CHALLENGE IS OPPORTUNITY FOR STABLE GROWTH"



On July 26, Forbes organized the Forbes Business Forum 2018 with the theme "Building Sustainable Growth", which attracted top business leaders, experts, strategists and policymakers. This Forum discussed about the strategies to ensure sustainable growth through long-term investment in core industries that Vietnam is capable of growing. Vietjet CEO Nguyen Thi Phuong Thao was the only female speaker besides the experts and business leaders.

Challenging economic conditions open up opportunities for businesses in the current economic climate, Vietjet CEO shared. "The spirit of innovation and creativity of the private sectors will become an important driving force of the economy. The government is now on the right track to open up new opportunities for private sector development. Each year, the private sectors generate 1.2 million jobs. We have about 700,000 businesses contributing nearly 50% of GDP; in the service sector, the private sector accounts for 85% of GDP. The government has given a strong message of a tectonic, clean, actionable government with mechanisms united by a series of activities."

With many candid and objective sharing, the forum is attracted by the stories and experiences of business leaders, investment funds, etc. whilst seeking to build the best possible environment for the private sector to develop and contribute to a bigger and better society.

HONORED 17 GOLDEN STAR TEAMS AND INDIVIDUAL STARS AT THE PRELIMINARY BUSINESS REVIEW FOR THE FIRST 6 MONTHS OF 2018



In the morning of August 25th, Vietjet held the Preliminary Business Review Conference for the first 6 months of 2018, reviewing its achievements and orienting its action plan for the final period of 2018.

Mr. Tran Bao Ngoc - Director of Transport Department, Ministry of Transport, Mr. Vo Huy Cuong - Deputy Director of Civil Aviation Authority of Vietnam together with leaders of transport management authorities, aviation industry and partners of Vietjet took part in the event.

Achievements in the first 6 months are a launcher of Vietjet staff to reach the targets, departments and teams also are ready for the action plans of the last months of 2018.

At the event, BOM of the company recorded achievements, honored 17 excellent teams, departments and excellent individuals, shared Vietjet Pride, empowered all of us to shine and succeed increasingly in the following periods.

VJETJET AND BOEING SIGNED CONTRACT TO 100 NEW AIRCRAFT



At Farnborough International Airshow 2018, the new-age carrier Vietjet and Boeing Commercial Airplanes signed an order contract for 100 B737 MAX aircraft worth a total of US\$12.7 billion.

Vietjet President & CEO Nguyen Thi Phuong Thao and Kevin McAllister, President & CEO of Boeing Commercial Airplanes represented each side for the signing of this landmark contract at one of the world's premiere aviation events.

Vietjet's new order will go toward serving the carrier's development of airline alliances across the Asia Pacific region and worldwide, and further enhance the airline's fleet synchronization, modernization and fuel efficiency up to 2025. The deal is also expected to increase bilateral trade turnover between Vietnam and the United States, the home of Boeing.

As part of this contract, Boeing Commercial Airplanes has committed to deploying a series of strategic partnership programs to develop modern aviation service ecology in Vietnam, inclusive of Maintenance, Repair & Overhaul (MRO), training for pilots, technicians, engineers, and more, as well as special programs for enhancing the management and automation capabilities for airlines in Vietnam

ORDERED ADDITIONAL 50 A321NEO

On 19th July, Vietjet signed a Memorandum of Understanding with Airbus for the purchase of an additional 50 A321neo single aisle aircraft. The agreement was announced at the Farnborough Air Show today by Vietjet Vice President Dinh Viet Phuong and Eric Schulz, Airbus Chief Commercial Officer.

The latest agreement will see the carrier's backlog of orders for the A320 Family rise to 171 aircraft. Vietjet will use the additional aircraft to meet growing demand for its services on both its domestic and international networks.

VJETJET STARTED WET LEASE OPERATION IN OMAN



Vietjet delegates along with 2 aircraft departed Tan Son Nhat International Airport to start the wet lease operation in Oman for the next 6 months. 2 aircraft A320 registration number VN-A666 and VN-A669 will represent the image, culture and people of Vietjet to other regions across the world. On behalf of the Board of Management, Managing Director Luu Duc Khanh and Vice President To Viet Thang, Vice President Nguyen Duc Thinh participated in the farewell celebration and sent their best wishes to the delegates.

ATTENDED AUSTRALIA PACIFIC AVIATION & CORPORATE TRAVEL SUMMIT 2018



Vietjet Vice President Nguyen Thanh Son and delegates attended and discussed at the Australia Pacific Aviation & Corporate Travel Summit 2018, one of the most prestigious conferences for regional airlines hosted by Asia Pacific Aviation Center (CAPA).

CAPA Executive Chairman - Peter Harbison appreciated Vietjet's contribution to the rapid development of the aviation market in Vietnam as well as Asia, emphasizing Vietjet's success in expanding the market with other 300 aircraft in order.

100 TECHNOLOGY EXPERTS: VJETJET IS "INNOVATION AIRLINE"



In August 23rd, at Ho Chi Minh City, Vietjet welcomed 100 Vietnamese technology experts, scientists working abroad to pay a working visit. The visit is a part of activity series of Vietnam Innovation Network program, carrying out the national strategy on the Fourth Industrial Revolution initiated by Ministry of Planning and Investment.

After visiting Vietjet Office and learned about the modern equipment of operation management center and flight management, the delegation was impressed with what Vietjet achieved with the application of technology and innovation. The delegates expressed high hopes that being a new generation airline, with the application of advanced technology into operation management, Vietjet will continue to develop to become Innovation Airline.

RECEIVED MEDAL AND SIGN INVESTMENT AGREEMENT IN CAN THO



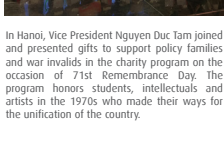
On August 10, within the framework of the Investment Promotion Conference, Vietjet Vice Chairman Nguyen Thanh Hung received the medal of honor from the People's Committee of Can Tho for the contributions and investments to the city under the witness of Prime Minister Nguyen Xuan Phuc and delegates.

Vietjet has been operating flights to Can Tho since 2014 and current operates two domestic flights from Danang and Hanoi to Can Tho. During the peak season, Vietjet operates five flights per day to Can Tho from these two cities.

Vietjet and Thai Vietjet have also cooperated with many travel agencies to operate flights from Can Tho City to international destinations to promote tourism, travel and investment.

At this meeting, Vietjet and Can Tho City People's Committee signed a memorandum of understanding to establish a cooperative relationship between the City and Vietjet to promote trade, aviation and tourism, creating the basis for the development of cooperative relations between Vietjet and Can Tho City.

COLLABORATED AND ORGANIZED CHARITY EVENT TO CELEBRATE REMEMBRANCE DAY



In Hanoi, Vice President Nguyen Duc Tam joined and presented gifts to support policy families and war invalids in the charity program on the occasion of 71st Remembrance Day. The program honors students, intellectuals and artists in the 1970s who made their ways for the unification of the country.

INVESTOR RELATION

In August, Investor Relations Department held successfully events for institutions, investors, analysts who interested in VJC shares, including:

- Coordinated with SSI to hold Aviation Tour with participation of more than 40 international and local funds.
- Organized investor monthly meeting with participation of approximately 30 funds and analysts.

TO ADVANCE VND1,083 BILLION DIVIDEND OF 2018



Thanks to its positive performance in the first months of the year, Vietjet shareholders will be advanced 2018 cash dividend payment at the rate of 20%, in addition to 20% share dividend received recently.

Resolution dated August 16th, 2018 of the Board of Directors of Vietjet Aviation Joint Stock Company (HOSE code: VJC) approved advancing the first dividend payment of 2018 at the rate of 20% (receiving VND2,000 per share). The final registration date is September 6th, 2018, the ex-right date is September 5th, 2018.

Vietjet will pay the dividend for its shareholders on September 19th, 2018. With VND5,416 billion charter capital, Vietjet will spend over VND1,083 billion to advance the first dividend payment of 2018.

VJETJET'S PROFIT INCREASED BY 26%, REACHING VND2,378 BILLION IN THE FIRST 6 MONTHS OF 2018



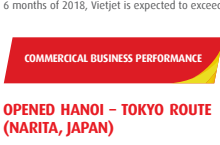
Air transport revenue in the second quarter reached to VND8,588 billion compared to VND5,648 billion in the same period of 2017 (an increase of 52.05%); profit before tax of air transport in the second quarter reached to over VND950 billion compared to VND661 billion in the same period last year (an increase of 43.7%). In which the proportion of ancillary revenue was up to 24%, approximately USD16 per passenger, the highest ever.

Total revenue of the first 6 months 2018 stood at VND21,197 billion, a 29% increase year on year. Profit before tax of Vietjet in the first half of this year reached to VND2,378 billion, up 26%.

With the positive business results in the first 6 months and preparation steps for the plan for the last 6 months of 2018, Vietjet is expected to exceed its 2018 plan.

COMMERCIAL BUSINESS PERFORMANCE

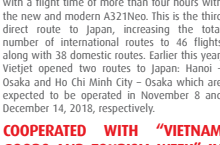
OPENED HANOI - TOKYO ROUTE (NARITA, JAPAN)



On August 20, Vietjet officially announced Hanoi - Tokyo route (Narita, Japan). The new route will be open from August 16 and is expected to be operated from January 11, 2019. This will contribute to promote tourism, trade and integration between the two countries and in the region.

The Hanoi- Tokyo route will be operated daily with a flight time of more than four hours with the new and modern A321Neo. This is the third direct route to Japan, increasing the total number of international routes to 46 flights along with 38 domestic routes. Earlier this year, Vietjet opened two routes to Japan: Hanoi - Osaka and Ho Chi Minh City - Osaka which are expected to be operated in November 8 and December 14, 2018, respectively.

COOPERATED WITH "VIETNAM GOODS AND TOURISM WEEK" IN THAILAND



Vietjet is honored to be the co-organizer of "Vietnam Goods and Tourism Week" for the third time held in Thailand from August 22 to August 26 at Central World Bangkok. This event aims to promote Vietnam's unique destinations, specialties and cuisines to Thai people and international visitors to the Golden Temple country.

Vietjet currently operates 6 routes to Thailand including Ho Chi Minh City - Bangkok/Chiangmai/Phuket, Hanoi - Bangkok, Haiphong - Bangkok, and Dalat - Bangkok, along with 5 domestic routes in Thailand including Bangkok - Phuket/Chiangmai/Krabi/Chiangrai/ and Phuket - Chiangrai.

ORGANIZED "VISIT JAPAN WITH VJETJET" TO CELEBRATE THE OPENING OF HANOI - OSAKA ROUTE



On July 28 at Dong Kinh Nghia Thuc Square, Hanoi, Vietjet organized "Visit Japan with Vietjet" to celebrate the launch of Hanoi - Osaka and Ho Chi Minh City - Osaka route. With the participation of singer Van Mai Huong and the hit "Never Worry", the event attracted the attention of many people and visitors.

Hanoi - Osaka is expected to operate in November and Ho Chi Minh City - Osaka is in December. These are the first two routes to Japan that Vietjet put into operation.

COOPERATED TO INTRODUCE VIETNAMESE TOURISM IN TAIWAN



Vietjet cooperated with the Vietnam National Administration of Tourism organized a program of introducing tourism in the two cities of Kaohsiung and Taipei (Taiwan) with the participation of the Vice President of VNAT Nguyen Thi Thanh Huong along with many tourism businesses, agents, state management agencies of tourism in Vietnam and Taiwan. The program aims to promote tourism in Vietnam.

Currently, Vietjet Air is the largest foreign operator in Taiwan market to operate 60 flights per week from Hanoi, Ho Chi Minh City to Taiwan's cities such as Taipei, Kaohsiung, Tainan, Taichung.

HUNDREDS OF VJETJET TICKETS PRICED VND0 AT MYANMAR INTERNATIONAL TOURISM EXPO 2018



Vietjet attended Myanmar International Tourism Expo 2018 from July 20th to July 22nd, 2018 at Tatmadaw Exhibition Hall (Yangon) offering visitors many exciting activities. Visitors attended the lucky draw to receive free Vietjet tickets, interesting gifts, playing funny "Vietjet Skyfun" games, enjoyed excited performances and took pictures with beautiful, friendly cabin crews.

Since its first flight to Yangon in 2015, Vietjet has contributed an important role in connecting, promoting cooperation relationship between two countries, met the travel, trading demands of tourists as well as people of two countries.

CONTINUED TO BE AMONG THE TOP LISTED COMPANIES BY FORBES



Forbes Magazine honored Vietjet Aviation Joint Stock Company (HOSE code: VJC) as one of the Vietnam's 50 best listed companies in 2018. With the 2017 revenue of VND42,303 billion, the market capitalization of VND88,915 billion, Vietjet was ranked among the Forbes' list for the second consecutive year.

According to Forbes' statistics, the 50 best listed companies on the Forbes' ranking accounted for 70.8% of total market capitalization on the Ho Chi Minh and Hanoi stock exchanges.

Listing officially in February 2017, Vietjet quickly attracted investors' attention thanks to the impressive business results and joined in VN30 index in its first year on the stock exchange. Vietjet reported its 2017 profit after tax of VND5,074 billion, surpassing 150% of the year plan and increasing 103% over 2016.

LAUNCHED 2018 "LET'S CLEAN UP THE OCEAN" CAMPAIGN



At Phu Quoc (Kien Giang), Vietjet and the Central Vietnam Youth Union, the National Volunteer Center held the launching ceremony of the campaign "Let's clean up the ocean" in 2018. The ceremony was attended by Mr. Nguyen Kim Quy, Member of Central Executive Committee, Vice President of Central Vietnam Youth Union; Ms. Do Thi Kim Hoa, Director of the National Volunteer Center; Mr. Nguyen Xuan Quang, Vice President of Vietjet; representative of Ministry of Public Security; VTV24 News Center, the US Embassy in Hanoi, the ministries, departments, central and local unions.

At the ceremony, Vietjet and the Central Vietnam Youth Union presented vehicles, costumes and tools to the campaign's leading team. In addition to supporting activities and propaganda, volunteers also directly participate in cleaning the beaches and fisherman area.

"Let's clean up the ocean" Campaign will apply to 28 provinces and cities across Vietnam. The campaign attracted the participation of members, youths, students, people, organizations and enterprises in the country and internationally.

OPERATIONAL PERFORMANCE

In the first 6 months of 2018 Vietjet operated 59,944 safe flights Total of routes: 94 routes Technical reliability: 99.66%

On Time Performance stood at 83% (These statistics are preliminary, unaudited and not reviewed. Vietjet announces official data quarterly)

IN AUGUST, VJETJET TO RECEIVE 3 MORE AIRCRAFT



In August, Vietjet has continued to add 3 brand new aircraft from Hamburg (Germany) to its lively modern fleet, which registration VN-A654, VN-A674 and VN-A698.

Two of three new aircraft were the new-aged A321neo aircraft. The A321neo aircraft was powered by the latest generation of engines with improved aerodynamics and passenger compartment. According to the manufacturer's announcement, the new engine will help reduce fuel consumption by at least 16% at the early period and reach to 20% by 2020, decrease the noise by 75% and the emissions to the environment by 50%.

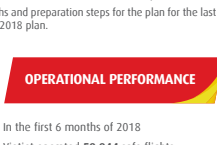
TO RECRUIT CABIN CREWS IN RUSSIA



With the goal of expanding domestic and international route, Vietjet organized the recruitment for Cabin Crew for Russian citizens in Vladivostok, Russia on August 23.

Along with thousands of flight attendants from various countries such as Vietnam, Thailand, South Korea, Malaysia, China, Indonesia, Myanmar, and Japan, successful applicants in this recruitment will receive professional training courses in accordance to international aviation standards.

ORGANIZED TWO MAJOR CABIN CREW RECRUITMENT IN HANOI AND HO CHI MINH CITY IN AUGUST



Companies being honored by Forbes this year have the total brand's value more than USD8 billion, an increase of 50% over the list of 2017, thanks to the strong growth in stock market which help increase the average PE of almost industries. HD&B, Vinhomes, VNPT, Trung Nguyen... are some of the new brands in the list.

Vietjet is one of the youngest brands. Since its first take-off in 2011, Vietjet brand has brought positive changes for the air transport market, reached outstanding growths in revenue, profit and carried passengers.

AMONGST TOP 100 TAX PAYERS IN VIETNAM IN 2017



The Department of Taxation - Ministry of Finance announced the Top 1000 biggest taxpayers in Vietnam in 2017 and Vietjet is amongst the list of the Top 100. This is the second time Vietjet made this list, making Vietjet the only airline in Vietnam making this list two times in succession. The ranking of 1000 largest taxpayers in Vietnam is carried out by the Department of Taxation under the guidance of the Government and the Ministry of Finance.

In 2017, Vietjet reported VND 42,303 billion in revenue and VND 5,073 billion profit after tax, an increase of 54% and 73% respectively compared to previous year. The company has contributed more than VND 4,197 billion to the state budget, including direct and indirect taxes, charges and fees.

VJETJET WAS HONORED AS THE BEST RECRUITING BRAND IN ASIA 2018



Vietjet was honored as one of Dream Companies to Work for - Airlines & Aviation at the 9th Asia's Best Employer Brand Awards in Singapore. This is Vietjet's third consecutive year in this prestigious list.

COOPERATED TO ORGANIZE "LIGHT UP THE DREAMS" 2018 PROGRAM



Vietjet accompanied the Vietnam Association Protection of Child's Rights, Central Committee of Vietnam Women's Union, People's Committee of Da Nang City and Da Nang Association for Charity and Protection Children's Rights to hold "Light up the dreams" 2018 program.

On August 18, Vietjet cooperated to present gifts for disadvantaged children of Tam Ky City, Quang Nam. This program has awarded 1,000 scholarships and 3,000 gifts to disadvantaged children in remote areas with adverse weather conditions in 6 provinces of Danang, Thua Thien Hue, Quang Nam, Quang Tri, Binh Dinh and Binh Phouc.

After the gift-giving event, "Light Up the Dream" Gala Night will be held in Danang in September for 300 disadvantaged children to have the chance to exchange, learn and receive meaningful gifts and scholarships awarded by Vietjet and the program.

STABLE DEVELOPMENT



Vietjet was listed in Forbes' 40 most valuable brands of Vietnam in 2018



Forbes Magazine honored Vietjet Aviation Joint Stock Company (HOSE code: VJC) as one of the Vietnam's 40 most valuable brands of Vietnam in 2018, including the leading brands, which named after Viet as Vinamick, Viettel, Vingroup, Vietjet Air.

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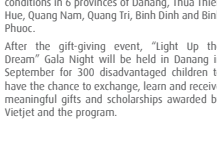
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